

LEADTOOLS OMR Module Runtime Licensing Schedule

LEADTOOLS OMR Module (“LEAD SDK”) requires runtime licensing based on your use/deployment of the end user application the customer develops using the applicable LEAD SDK (“Application Software”). LEAD offers a variety of licensing models designed to allow our customers the flexibility to make their OMR enabled software endeavors as successful as possible. If none of LEAD’s licensing models satisfy your requirements, we work with you to develop a licensing program that will fit into your business model. Contact oesales@leadtools.com to further discuss licensing options.

Option 1 - Per Copy Pricing Model

The basic licensing model for the LEAD SDK requires that a runtime license be purchased for each “Deployment” of the Application Software developed with the LEAD SDK. A “Deployment” of Application Software includes: (i) each copy of the Application Software installed by customer for internal use and (ii) each copy of the Application Software distributed to third parties by customer and its resellers/distributors. If the Application Software is installed on a network or server by customer or any of customer’s licensees, a runtime license is required for each computer that is connected to the network or server having access to the Application Software. One (1) runtime license is included with the initial purchase of the LEAD SDK. **The cost of additional runtime licenses is \$75.00 per copy.** Customers also have the option of purchasing runtime licenses in **prepaid** quantity blocks:

<u>Quantity Prepaid</u>	<u>Price Per Copy</u>	<u>Minimum Prepayment</u>
50+	50.00	2,500.00
100+	45.00	4,500.00
250+	40.00	10,000.00
500+	30.00	15,000.00
1,000+	20.00	20,000.00
2,500+	10.00	25,000.00

With this model, the customer completes a quarterly deployment report and sends it to LEAD on a calendar quarterly basis.

Option 2 - Client/Server - Concurrent User Model

Customers also have the option of purchasing runtime licensing based on concurrent use or simultaneous access. Under this approach, Application Software that is installed on a network or server requires a license for each computer that has concurrent or simultaneous access to the Application Software. For example, if a customer has a network with 50 computers that are connected, but only 5 of the computers are permitted to access the Application Software at the same time, only 5 runtime licenses must be purchased. **The cost of concurrent runtime licenses is \$150.00 per copy.** Customers also have the option of purchasing concurrent runtime licenses in **prepaid** quantity blocks as shown below.

<u>Quantity Prepaid</u>	<u>Price Per Copy</u>	<u>Minimum Prepayment</u>
50+	100.00	5,000.00
100+	90.00	9,000.00
250+	80.00	20,000.00
500+	60.00	30,000.00
1,000+	40.00	40,000.00
2,500+	20.00	50,000.00

If customer is selling a client/server license commercially, customer may combine licenses for discounting purposes. For example if customer has 5 licensees to each of whom customer has granted 10 concurrent licenses to use the Application Software, customer could purchase a prepaid block of 50 concurrent licenses. With this model, the customer completes a quarterly deployment report and sends it to LEAD on a calendar quarterly basis.